ACKNOWLEDGMENTS

We are grateful to our Donors, Patrons, Sponsors and Members who have continued to support our programs through the last 27 years of the Aquarium of the Bay and 42 years of environmental advocacy through the Bay Institute. We acknowledge the invaluable contribution of our wonderful staff for their dedication, care, and hard work in nurturing the 24,000 animals in our collections. Our Board of Directors have remained alert to the fiscal challenges and emergency measures that we proactively put in place in 2020-21 and continue to monitor. Our external partners and international collaborators have demonstrated great faith in our ability to deliver amid adversity and challenges, that has continued to strengthen our resolve and explore new solutions and opportunities. We are most grateful to our advisors and in-kind supporters for helping us stay the course on our mission. Our Veterinarian Dr. Jill Spangenberg DVM, Ph.D. deserves a special debt of gratitude for volunteering her time and lending her expertise to give us the best animal care that meets the highest standards of excellence. A big thank you to our volunteer divers, docents, and general volunteers for all your wonderful support.

Copyright 2023 © BayEcotarium / bay.org
Content: Department Directors
Design/Layout: Studio Aqua/Brian Harris
Thank You Ben Bleiman

“You have been at the helm of the Aquarium and Bay.Org for many years and especially, during its toughest period during Covid 19 shut-down which saw our challenges multiply with payroll, debt re-structure, re-financing negotiations and federal assistance. Despite its impact on your personal business, you provided unwavering leadership to Bay.Org and navigated the storm with a sense of higher societal purpose for which we are grateful. Thank you and Farewell!”
We are delighted to welcome Silicon Valley entrepreneur and philanthropist Jon Fisher as the incoming Chair of Bay.Org. Winner of multiple awards for entrepreneurship, Jon sold his own NFTs before founding the software company ViciNFT, prior to building three companies including Bharosa—which produced the Oracle Adaptive Access Manager and sold to Oracle Corporation. An Adjunct Professor at University of San Francisco, he is the author of Strategic Entrepreneurism: Shattering the Start-Up Entrepreneurial Myths (2008) and is named on over 100 patents globally. Fisher has been a trustee of the Nueva School in Hillsborough, the Pacific Vascular Research Foundation in South San Francisco, and has served on the board of the Buck Institute For Age Research. An avid volunteer Diver and marine conservationist, he has supported the Aquarium’s fund-raising efforts with his wife Darla and daughter Avery, during the most challenging Covid/post-Covid years.
ADVISORS & AMBASSADORS

DR. SYLVIA EARLE
National Geographic Explorer in Residence
Founder, Mission Blue; Deep Ocean Exploration and Research

JOHN GEIGER
Chief Executive Officer
Royal Canadian Geographical Society

DR. CONRAD LAUTENBACHER
Retired Navy Vice Admiral; Former Under Secretary for Oceans and Atmosphere; Eighth Administrator, NOAA

DR. DANIEL KAMMEN
Professor, Energy (UC Berkeley Goldman School of Public Policy; Dept. of Nuclear Engineering Founding Director, Renewable and Appropriate Energy Laboratory

BRIAN BAIRD
Assistant Secretary, Ocean & Coastal Policy, State of California; Former Director, Coast & Oceans Program, The Bay Institute

SUDHA PENNATHUR
Sudha Pennathur LP Collections

M.R. RANGASWAMI
Founder Chairman, Corporate Eco Forum

DR. BRANDEN BROUGTH
Deputy Director, Molecular Foundry Lawrence Berkeley National Laboratory

DR. SAM MOLYNEUX
Former Managing Director, Chan Zuckerberg Initiative Co-founder and Co-CEO, Poppy
EXECUTIVE LEADERSHIP

DR. GEORGE JACOB FRCGS
President & CEO

JAZ CARIOLA
General Manager

PAUL NAKAMOTO
Vice President
Guest Experiences

TEPPEI TOKURA
Controller

GARY BOBKER
Director
Rivers & Delta Program

CHRIS LOW
Deputy General Manager
Director, Facilities & Life Support Systems

MELISSA SCHOUEST
Director
Animal Care

PATRICK DORAN
Director
IT Services

ANGELINA PREZA
Director
EcoXpeditions

KEVIN McELIGOT
Associate Director
Animal Care

JEFF WEAVER
Associate Director
Facilities & Life Support Systems

VICKI DE WITT
Executive Assistant and Board Liaison

CATHY TOLENTINO
Advisor
Business Development
GLOBAL COLLABORATIONS

Dubai, Meghalaya, Odisha, Hong Kong, Tokyo
MESSAGE FROM CHAIR

December 14, 2023

Dear Friends of BayEcotarium:

During my long tenure on the board of bay.org, I have never seen such tremendous growth, expansion, innovation, research and creativity delivered by a lean workforce that continues to amaze on every front. The support of the community members and patrons has been vital to our survival. A permanent plaque was dedicated to the memory of Mike McGill whose family generously continue to support the capital expenses associated with the upkeep of Research Vessel Mike Reigle.

Just in the last fiscal year, the Aquarium has taken several decisive strides in securing its future with a clear strategy for debt elimination, infrastructural improvement, new exhibits and capital expansion, launching a soft campaign on December 6 at the historic UN COP28 Climate summit. The aquarium also raised the highest level of funds in its 27 year history, against all odds. Books, collaterals, annual reports, audited financial, taxes and every other operational aspect continues to be managed with professionalism. Enhanced internal efficiencies have positively impacted the external influence, presence and international outreach with projects pouring in from India, Botswana, Jamaica, Norway and elsewhere, in a clear testament to the potential of this organization to be an impactful voice for climate and ocean conservation.

The Bay Area attractions have struggled post-pandemic. But our inventive resilience has kept us afloat, as we look to a better future in times to come.

Donate generously! Wishing you a great New Year ahead!

Sincerely,

Ben Bleiman

Chair, Board of Directors, BayEcotarium
Commission President, San Francisco Entertainment Commission
MESSAGE FROM PRESIDENT & CEO

December 15, 2023

Dear Members, Patrons, and Friends:

2023 has been a year of tremendous opportunity and immense challenges.

While challenges largely stemmed from the continued downward trend in San Francisco tourism numbers that coat tailed on dwindling conferences, low cruise ship docking, the general concern with San Francisco’s record on public safety, homelessness and vehicle break-ins along the embarcadero coupled with media coverage, the local museums, attractions, and destinations need a collective, cohesive, city-backed strategic initiatives with metrics of time-bound support to turn the tide. There has to be a sense of urgency and open communication for creating an ecosystem that can collectively improve tourism for many of these institutions still struggling with prolonged COVID closures and high operational costs of labor, inflation, insurance and talent retention.

In this context, the aquarium saw a steady stream of visitors, hosted events and parties, offered education and extension services, enhanced animal collections, offered an amazing array of retail merchandise and invested in facilities and life support system enhancements in conjunction with ongoing conservation initiatives on water policy, equity and endangered species.

We got renewed accreditation from AZA and became the first aquarium to receive twin provisional accreditation from UNCCD and UNFCCC leading up to our participation in the historic COP28 climate summit in Dubai where we hosted multiple Grammy winners and the legendary co-founder of the Police - Steward Copeland.

The aquarium was tapped to design a Peace Park in New Jersey, an eco-theme Park in Meghalaya, an Oceanarium in Odisha and a Diamond museum in Botswana making it the only aquarium in the world involved in masterplanning and designing multiple mission-aligned projects around the globe.

We look forward to a transformational 2024. Happy New Year!

Stay connected. Stay tuned.

Dr. George Jacob FRCGS
President & CEO, BayEcotarium

Board of Directors ICOM US
Board of Directors CAL Travel
Board of Directors US Travel
EXECUTIVE SUMMARY

2023 has been a decisive year in the history of bay.org as it heralds a new era in its 43 year track record of environmental and ocean conservation in the San Francisco Bay Area. As we reflect on the rapid progress we have made on multiple fronts despite financial challenges and COVID debt carried forward, we saw tremendous improvements with much needed repairs and upgrades to facilities, exhibits, programs and life support systems. Holding areas, office floorings, storage, staff office refurbishments, signage, doors and fresh paint work, neglected for decades underwent a systemic refresh. Even as retail merchandise and wall graphics added vibrancy to the spaces in conjunction with cash counter claddings, a perky robot (Aquabot) continues to delight children with its animated enthusiasm while conducting gallery guided tours. Young Ocean Ambassador, 13 year-old Avery Fisher broke the Guinness Book of World Records by diving in our tunnels pulling off an amazing 36 underwater magic tricks in record time!

The Aquarium was re-accredited by the Association of Zoos and Aquariums after a rigorous site and off-site review process. It also became the first Aquarium in the United States to receive twin provisional accreditations from 2 United Nations agencies- UNFCCC and UNCCD ratified at the UN COP28 Climate Summit held in Dubai (UAE). The Aquarium hosted a historic Climate Concert with multiple Grammy Winners at Dubai Opera with 2000 guests from around the world including 400 UN delegates and Ambassadors with Stewart Copeland, the legendary co-founder of The Police. A Climate Song recorded with the Royal Philharmonic Orchestra at Abbey Road Studios was dedicated the Blue Planet by the amazingly talented Boston-based singer Anuradha Juju. Dr. Andrew Steer, President & CEO of Jeff Bezos Earth Fund delivered the Key-Note.

Our 2023 Annual Report is on schedule for a timely release for the seventh straight year with 2022 audited financials. As we bid adieu to our long-term Board Chair, Ben Bleiman, who led the organization for the last 7 years, we look forward to an exciting 2024 New Year ahead with renewed rigor and the launch of our Capital Campaign aligned with our 2025 Strategic Vision.
SMITHSONIAN AFFILIATED BAYECOTARIUM INSPIRES CLIMATE RESILIENCE AND OCEAN CONSERVATION, THROUGH ENVIRONMENTAL STEWARDSHIP TO PROTECT AND PRESERVE ECO-BIODIVERSITY FROM SIERRA TO THE SEA™ AND BEYOND
43 YEARS OF ENVIRONMENTAL STEWARDSHIP

2.2 MILLION CHILDREN
FREE STEAM EDUCATION PROGRAM

12,000 LBS.
TRASH REMOVED FROM BAY SHORELINE

24,000+
ANIMALS

225
SPECIES IN OUR CARE

14.5 MILLION VISITORS

100,000+
NETWORK FOLLOWERS
Studio Aqua
$200,000

REVENUE
$9,808,015

Aquarium of the Bay
$9,918,874

Bay Academy
$154,246

The Bay Institute
$485,000

Bay Model Alliance
$2,731.74

Operating Revenue (Ticket Sales)
$6,626,194

Group Sales
$752,902

Retail Revenue
$646,735

Grants & Contracts
$233,627

On-site/Off-site Educational Programs Revenues
$69,207

Donations, Sponsorships, and Events
$380,004

Memberships
$54,944

Rental Income
$28,651

Other Income
$762,680

Special Events
$253,068

Operating Revenue
$9,808,015

EXPENSES
$10,760,852

Memberships
$54,944

Rental Income
$28,651

Other Income
$762,680

Special Events
$253,068

On-site/Off-site Educational Programs Revenues
$69,207

Donations, Sponsorships, and Events
$380,004

Grants & Contracts
$233,627

Retail Revenue
$646,735

Group Sales
$752,902

Operating Revenue (Ticket Sales)
$6,626,194

Aquarium of the Bay
$9,918,874

Bay Academy
$154,246

The Bay Institute
$485,000

Bay Model Alliance
$2,731.74
ANIMAL CARE

Early this year, the Association of Zoos and Aquariums (AZA) conducted a rigorous examination of the Aquarium operations and safety standards and gave the aquarium its highest approval rating yet, with a five year re-accreditation certification. All departments pitched in to ensure that the aquarium facility and Life Support Systems adhere to the highest standards of professionalism. The final reviews were held in Oklahoma City and was attended by staff from Animal Care, Facilities, Guest Experiences, Operations, Human Resources and Executive Administration.

Expanding Your Horizons Conference Key-note

Melissa Schouest, Director of Animal Care, delivered the Key-note address for the 40th annual Expanding Your Horizons Conference at Skyline College - a conference for 6th-12th grade young women to learn about career opportunities in math and science.

New Animals

- **Red Octopus** (*Octopus rubescens*): male red octopus were added to the cephalopod gallery
- **New Tope shark** (*Galeorhinus galeus*)
- **New male sevengill shark** (*Notorynchus cepedianus*): Visitors are captivated by the sheer size and striking presence of this elusive predator.
- **Sarcastic fringehead** (*Neoclinus blanchardi*): Debuting in the pier pilings exhibit, sarcastic fringeheads are cryptic and mysterious animals that are very territorial. While they appear to be unassuming while tucked away in their dens, these animals are fearless and use their huge jaws to compete with others for territory as well as catch prey and ward off intruders.

1. North American river otter
2. Red octopus
3. Wolf eel
Tope sharks can weigh nearly 100 pounds, reach speeds of 12 knots traveling great migratory distances, and they have life spans averaging 55 years.

Volunteer divers continue to support aquarium in cleaning and maintaining the 300 foot long tunnel systems at the Aquarium of the Bay.
Mike McGill Celebrates 27 Year Milestone Anniversary!

Mike McGill celebrated his 27th anniversary as an employee of Aquarium of the Bay on September 12th, 2023. Mike started here in 1996 as the Aquarium was getting ready to open and has been an integral part of the Animal Care team and the overall success of the institution. Over the years Mike has been involved in nearly every facet of caring for the animals that call the Aquarium home, and we are all so thankful for his dedication to helping inspire conservation and education of the San Francisco Bay and its watershed for the past 27 years. The longevity of service is a testament to the incredible work environment that has retained and sustained much of the talent through the years. Congratulations and thank you Mike!

1. Aboard the RV Mike Reigle in the bay, Mike McGill, Senior Animal Care Biologist & Collections Coordinator, with Melissa Schouest, Director of Animal Care, conduct research.

2. Research Vessel Mike Reigle

3. Captain Mike McGill sharing a candid moment with President and CEO Dr. George Jacob
Animal Care team celebrated Halloween with divers carving pumpkins in the Near Shore Tunnel. This fun event was a delight for all ages and always surprising to watch how the animals interact with the divers and jack-o-lanterns. As the divers carved pumpkins over several days, other animals experienced pumpkins and Halloween themed enrichment around the aquarium.
Sarcastic fringehead now on exhibit in the Discover the Bay gallery.
Baby horn shark at 4 inches long and 16 grams, living behind the scenes for close observation during its initial critical points of development.
AQUARIUM BABIES

Baby horn shark

Aquarium of the Bay was thrilled to announce the momentous occasion of the birth of a baby horn shark in 2023. This historic event marks the first successful breeding and birth of a horn shark within the Aquarium’s facilities, a testament to the dedication and expertise of the institution’s Animal Care team.

Horn sharks (Heterodontus francisci) are a unique and captivating species known for their distinctive appearance and horn-like spikes, which adorn their dorsal fins. Native to the Pacific coast of North America, horn sharks play a crucial role in maintaining the health and balance of marine ecosystems. However, these sharks have faced various challenges in the wild, including habitat loss and fishing pressures, little is known about their status in the wild and they are listed as Data Deficient on the IUCN red list, making breeding and conservation efforts paramount.

Sailfin Sculpin Success

The Animal Care team is carefully tending a second clutch of sailfin sculpin eggs, Nautichthys oculofasciatus, that have begun to hatch. These eggs came from a breeding event of our in-house adult population of sailfin sculpin. They are about the size of a grain of rice and are growing behind the scenes where they are receiving food and care 24-hours a day. We have received great interest from other AZA accredited facilities that will exhibit them when they are old enough to ship, which is one of the many ways we work together to promote and inspire conservation.

Baby Pacific spiny lumpsuckers thrive

In April of 2023, several dozen Pacific spiny lumpsuckers successfully hatched at Aquarium of the Bay. Our highly skilled biologists have been providing them with around-the-clock care and nutrition so that they will grow and thrive. When born they were just a few millimeters in size and now are nearly a centimeter in diameter. Lumpsuckers are a peculiar looking animal, they are round, come in a variety of vibrant colors and have evolved to have suction cup like discs on their ventral side which allows them to attach to rocks and other surfaces; and how can you not smile at their adorable faces.

Others born at the aquarium

- 5 bat rays
- 15 Big skates
- Penpoint gunnels
USDA VISIT SHOWCASES EXEMPLARY AQUARIUM OF THE BAY

Our facility had the honor of hosting a group of employees from the United States Department of Agriculture (USDA). This event brought together a group of USDA employees from various corners of the nation, who specialize in public affairs and communications within the Animal and Plant Health Inspection Service (APHIS). APHIS, a crucial arm of the USDA responsible for safeguarding American agriculture and natural resources; including animals on display at zoos and aquariums. These experts came together to witness the real-world implementation of their work and gain invaluable insights into how their efforts translate into on-ground practices. Our local USDA inspector, Mr. William Campbell, chose our facility as a prime example to demonstrate the practical implementation of regulations and compliance. He introduced the group to our establishment, emphasizing that we are committed to upholding the highest standards and taking regulations to heart.

This event was more than just a tour; it was a testament to the Animal Care teams dedication, commitment, and the values that drive us. The endorsement from a respected figure like Mr. Campbell affirms our unwavering commitment to adhering to regulations and maintaining the highest standards in our operations.
UC BERKELEY HAAS INNOVATION FORUM ENGAGES AIMA CEOS IN CORPORATE SUSTAINABILITY INITIATIVES

20 CEOs and executives from the All India Management Association visited the Aquarium with Professor Solomon Darwin for a guided tour led by Aquarium Education Manager Doug Apple. This was followed by a lecture by President and CEO Dr. George Jacob that highlighted sustainable design elements of the new BayEcotarium - ranging from LEED platinum standards to the use of sustainable materials and 360 processes mission-aligned with our non-profit mandate.
RIVER OTTERS FROLIC IN THE JULY SNOW!

The aquarium celebrated the 10-year anniversary of the North American River Otter exhibit. Staff and volunteers packed our otter exhibit full of snow on July 25th for a mind-summer otter snow day. Guests had an otterly fun time watching Baxter, Ryer, Tahoe and Shasta frolicking in mounds of fluffy white snow generously donated by A. LaRocca Seafood.

Birthday Celebration

North American River Otter Shasta (right) celebrated his 13th birthday on April 19th, 2023. Senior Biologist, Noel (our expert seafood baker) made Shasta his favorite frozen clam cupcakes to celebrate this special day.
PLAQUE DEDICATED IN MEMORY OF MIKE REIGLE
JUNE 8, 2023 WORLD OCEAN DAY

On UN World Ocean Day on June 8th, we hosted a rededication ceremony for the Research Vessel “Mike Reigle” to commemorate its role 5 years of Aquarium research initiatives and unveiling a plaque in honor of late Mike Reigle, followed by a four-course dinner in our glass acrylic tunnels for guests to dine with a spectacular view of 24,000 animals in our 750,000 saltwater tanks. Jon Fisher and daughter Avery dived into the tanks with Hunter Coughlin in support of the Aquarium’s Ocean Conservation mission. Ocean Ambassadors Miss California 2022 Catherine Liang and Miss Nepal 2021 Wendy Shew engaged and inspired the audiences with their love for the oceans.

As the weather finally began to clear, the animal care team prepared to head out on the Research Vessel Mike Reigle. Each year, the team leads a boat safety class followed by field exercises which include person overboard drills and abandon ship drills. In preparation for our 2023 collecting season, the R/V Mike Reigle was taken over to Berkeley Marina for its annual haul out, hull painting, and engine tune-up.
AZA RE-ACCREDITATION

Smithsonian Affiliated Aquarium of the Bay in San Francisco gets Association of Zoos and Aquariums (AZA) re-accreditation 2023-2028. A testimony to the dedicated staff and volunteers as we celebrate our 27th anniversary of public service. Proud moment indeed!

Aquarium of the Bay receives AZA re-accreditation following the final review at a conference held in Oklahoma City. The review committee commended the aquarium team of their excellent presentation and responses to the detailed review questions.

Kevin McEligot, Associate Director Animal Care, provides a behind the scenes tour to a family visiting from the silicon valley examining the tiny Lumpsuckers hatchery tank.
WINE WOMEN & SHOES

The Events team successfully put on the Wine Women and Shoes event on March 30th! There was a lot of work done to make the event a reality, and we were blown away with the fruits of the Events team’s labor. The successful night was full of luxurious shopping, great food, tasty wine, and exciting live music that included a live performance by Broadway actor Claybourne Elder.
ANIMAL RELEASE MAKES HISTORY

With special permit approvals from the California Department of Fish and Wildlife, we were able to release 5 captive born Bat Rays and 10 captive born Big Skates back into the San Francisco Bay. At the Aquarium, we have a population of healthy reproducing bat rays and skates, that produce more offspring than we can care for, and this is an exciting opportunity to help contribute to the native marine diversity populations for these dynamic and engaging species.

Our female skate is continued to produce viable egg cases in the Nearshore Tunnel and we successfully released another batch of big skate eggs back into the San Francisco Bay in September.
Melissa Schouest, Director of Animal Care, leans over RV Mike Reigle to release Bay Ray into the Pacific Ocean.
AQUARIUM VOLUNTEERS
MAKE A DIFFERENCE

Our education docent volunteers help guide guests throughout the Aquarium to each exhibit. They also answer questions and ensure our visitors have a memorable experience. One way our docents put smiles on guests’ faces is by showing them how to gently touch one of our marine friends and sharing information about them. Many families love how they are able to touch a shark or a bat ray for the first time and our docents are able to make that happen for so many people every day. The Aquarium also has an all-Volunteer dive team.

Volunteer Owen Wang shows off shark jaws to guests at the Shark Cart.

Richard Arauz, Volunteer Coordinator, working on the volunteer schedule.

Volunteer helping clean the touch pools in the Bay Lab gallery.
Why are Small Fish Such a Big Deal?

When these small fish are in trouble, we’re all in trouble.

Small, schooling animals like herring and anchovies are an important source of food for large predators in the Bay. Without enough small fish to eat, bigger fish, sharks, sea lions, diving birds, and our fishing industries might all dwindle away.
AQUARIUM COLLABORATES ON STUDENT WORKSHOPS DURING ONE OCEAN WEEK AT BERGEN NATIONAL AQUARIUM

Aquarium of the Bay team aside “the tall ship” Statsraad Lehmkuhl, returning home from its 20-month circumnavigation around the globe. Its arrival kicked off the One Ocean Week festival in Bergen, Norway, a productive rendezvous for global ocean solutions that is set to be hosted in San Francisco in 2025! We are thankful to the Bergen National Aquarium for hosting the team and hope you can all join us when the ships comes to San Francisco.
One Ocean Week kickstarted in Bergen, Norway. Smithsonian Affiliated Aquarium of the Bay in San Francisco and the Bergen Akvariet bridge the Pacific and Atlantic as a one ocean collaboration titled “0” as Director Aslak Sverdrup leads a morning expedition to the tall ship Statsraad Lehmkuhl that returned after 20 months at sea. His Majesty King Harald of Norway was in attendance to receive the vessel.
1. Aquarium of the bay becomes the first attraction in California to introduce multi-lingual robot guides. This imitative was started following COVID-19 social distancing and has a tremendous response from school children.

**GUEST SERVICES & RETAIL**

**Aqua-3OTs Begin Tours**

Following the Covid 19 Social distancing protocol, the Aquarium began exploring prospects of introducing robot gallery guides. After a few test runs and creative content generation, the aquarium began experimenting with Aquabots installing the first multi-lingual robot gallery guide to enhance the visitor engagement. Upon entering the first Discover the Bay gallery, guests can gain insights to 5 different exhibits on a robot guided short tour replete with high impact video and audio content. The IT team setup the robot’s pre-programmed tour trajectory with timed videos with the help from our partner Tuff Robotics. It has been a huge hit with our youth guests so far!

**Aquarium of The Bay Partners with SkyStar Wheel**

The Aquarium has on-going partnerships with Big Bus, Blue and Gold Fleet, Madame Tussaud’s, and The Flyer/7D. Guests can buy individual tickets or build the package of your choice at any of our ticketing locations. We have seen an increase in ticket and package sales since November. With the holidays just around the corner, you can gift your loved ones with fun and exciting experiences! Our newest partner SkyStar Wheel (The Ferris Wheel) relocated from Golden Gate Park to Fisherman’s Wharf! Combo Tickets are now available at our ticketing locations. SkyStar Wheel offers unparalleled views from San Francisco’s crown jewel, the City’s first waterfront observation wheel in more than 100 years. Standing over 150 feet tall along the waterfront in world-famous Fisherman’s Wharf, SkyStar Wheel boasts of spectacular views of San Francisco and the gorgeous Bay that surrounds it. From never-before seen bird’s eye views of San Francisco’s North Beach, Russian Hill and Telegraph Hill neighborhoods, to Coit Tower, the Golden Gate Bridge, the Bay Bridge, Sausalito and notorious Alcatraz Island, SkyStar Observation Wheel offers 36 gondolas that can host up to 6 guests per gondola.
Aquarium has partnered with SkyStar on combo tickets that enhance visitor experiences on the Embarcadero.
MERCHANDISING AND E-COMMERCE

The Retail Team has been consistently adding vibrant and stylish branded merchandise to the retail outlets and on-line eco-store platform. Having undergone a major facelift in its interior décor and display, both retail outlets in the Aquarium are much brighter, exciting, and enticing for visitors looking for a souvenir. Thanks to the team efforts, the well-organized and well-stocked Eco-store is set to make higher sales than ever before. In addition to the physical retail store locations, the online Eco-store is selling extraordinarily well with a continuous stream of new items and seasonal gifts for all ages. The aquarium online store now offers a diverse selection of products across five distinct categories: Apparel, Souvenirs, Books, Home Goods, and Stuffed Animals & Toys. We are actively in the process of incorporating popular retail items into our web inventory for a seamless shopping experience.

Sustainable Products

Exciting new items hit the shelves for guests during the Summer, including all-new plush toys made from recyclable bottles and are 100% eco-friendly. The aquarium offered other brand-new apparel for guests to wear and show their love for the oceans and all animals who live in it. New Custom Merchandise was created for the UN COP28 Climate Summit including water bottles, T-Shirts and Lapel Pins with PEACE and UN SDG circles.

New products are flying off the shelves, with items such as the plush sea lions, turtles, and otters.
INFORMATION TECHNOLOGY

Redesigning Webstore and Ticketing Page
The Eco-Store of The Aquarium of The Bay is proud to introduce its newly redesigned webpage. Upon the initial launch of our website, the design was relatively rudimentary, lacking visual coherence with our ticket sales portal. The IT team focused on a straightforward design aesthetic with reactive bubbles, rounded corners, and better integration with our new color scheme.

Automated Ticket Kiosks
IT and Guest Services experimented with automated kiosks at our plaza ticket booth outside the Aquarium. The system showed promising results with an increase in usage at the booth during the trial period. IT will continue to review the data and options to optimize the service for possible full-time use.

Braille 3D Printed Kits for Visually impaired
Multiple Maker-bot 3D printers and scanners continue to generate experimental braille kits that co-link marine bio-diversity and educational content on bio-degradable corn-starch based diskettes. Once combined with audio, these kits can be used with visually impaired school kids to impart accessible content. Currently, there is no other aquarium that delves in this realm. We intend to complete this initiative to scale in 2024 for the intended demographic and are actively exploring grant opportunities.

Patrick Doran, Director of IT, showing various 3D prints.

Automated kiosks at Aquarium of the Bay
Tour path and programming for the first robot at Aquarium of the Bay, shown in the Discover the Bay gallery.
The daredevil topgun pilots dazzled with aerobatics as the blue angels thunderted through the sky during fleet week. The aquarium balcony offered unmatched panoramic views of one of the most incredible airshows on the planet.

FLEET WEEK 2023 WATCH PARTY

The daredevil topgun pilots dazzled with aerobatics as the blue angels thunderted through the sky during fleet week. The aquarium balcony offered unmatched panoramic views of one of the most incredible airshows on the planet.
TRADESHOWS

National AZA conference

Smithsonian Affiliated Aquarium of the Bay sent some of our amazing team to the national AZA conference (Association of Zoos and Aquariums) in Columbus, Ohio. This annual conference provides a vital opportunity for collaboration, sharing ideas and best practices, and new issues and trends across the field.

Director and Associate Director of Animal Care attended talks on advancements in animal husbandry, veterinary medicine, animal behavior and wellbeing. Education Manager met with contemporaries and shared innovative ideas on enhancing educational programing and outreach efforts to increase the impact aquariums and zoos have as powerful educational tools while General Manager engaged in workshops on new technologies and sustainable practices to enhance accessibility.

This conference is pivotal to ensuring AZA accredited institutions continue to make meaningful contributions to wildlife conservation, environmental education and provide exemplary care for our animal collections.

IPW 2023

Sales and Events attended the 2023 International Pow Wow (IPW) in San Antonio, Texas - the largest trade show in the United States with over 5000 delegates. Cathy Tolentino and Hannah Woodall met with tour operators, OTA’s, and attractions from around the world to deepen current relationships and build new ones. As countries seem to be opening for travel post-Covid, buyers are looking for hotels and attractions to offer group rate.


2. Rockfish

3. Doug Apple, Melissa Schouest, and Kevin McEligot checking out the various bears in the Polar Frontier area of the Columbus Zoo during the AZA conference.
Cathy Tolentino & Hannah Woodall connecting with CityPASS Vice President Brian Gallagher at IPW 2023

The Aquarium of the Bay team at AZA. From left, Jaz Cariola, Melissa Schouest, Kevin McEligot, and Doug Apple.
BPS ANNUAL DAY HONORS DR. GEORGE JACOB AS CHIEF GUEST

In a two-day ceremony, President and CEO Dr. George Jacob was honored as the Chief Guest for the Annual Day of one of the foremost residential schools in India. The ceremonies included a guard of Honor, Band, horse-riding, science and art fairs, theater, music and sports, gymnastics and martial-arts demonstrations performed by nearly 1000 K2-12 students at his alma mater.

President and CEO Dr. George Jacob with senior faculty members and director of Birla education Trust, Lt. General SS Nair at Birla Balika Vidyapeeth following his Key Note address.
13-year-old Avery Fisher broke the Guinness Book of World Records for diving into our tunnels and performing 38 magic tricks in under 3 minutes at 58F degree temperature. This was an incredible feat in support of the Aquarium and its mission of Ocean Conservation and environmental advocacy. Avery has been our Youth Ocean Ambassador since 2020 leading the call to support our non-profit through the toughest COVID shut-down months.
FACILITIES AND LIFE SUPPORT SYSTEMS (LSS)

The facilities team has been hard at work improving and maintaining the critically important Aquarium, and the exhibits have never looked better! Improvements can be seen in every corner of the building, and the responses from our guests have been glowing. Moving forward, the team plans to improve and update Discover the Bay, life support systems, the elevators, and more. Guests will also see new wall graphics, 3D screens, banners, and new and improved additions to the animal holding tanks. Thanks to the Facilities Team, the Aquarium looks more future-forward and engaging than ever!

Salt for Low Salinity Conditions in the Bay

Due to recent low salinity in the Bay, the Facilities team added salt to the tanks to more closely mimic typical San Francisco Bay conditions and provide a more comfortable environment for the animals. Having exhausted the first load of salt, the Facilities team procured another 4,000 pounds for Aquarium exhibits.

Discover the Bay Great White Shark Model

The Great White shark scale model (Bite Head) that hung outside the aquarium saw a total refresh done by exhibit designer Evan Barbour. The updated shark model (Bite Head) found a new home in the Discover the Bay exhibit and installed it on the ceiling to depict a chase sequence with three sea lions. This was a dramatic addition to the galleries with information on local shark sightings. The Bite Head model was created to scale, accurately representing a 15-year-old great white shark that frequents off the Farallon Islands, nick-named due to bite marks on the side of his head.
Evan Barbour working on refreshing the great white shark model behind-the-scenes.

Newly refreshed great white shark model added to Discover the Bay gallery.
Ozone Filtration Revamp

The Facility team replaced the aging infrastructure of the ozone filtration system, starting with new ozone contact chambers. Ozone filtration is one of the vital components to maintaining the aquarium’s water quality parameters and ensuring water clarity for the viewers. The scope of this project also involved replacing pumps, plumbing runs, valves, gauges, and monitoring equipment.

Promotions

Employee Keith Pitts was promoted to the position of Senior Life Support Systems Engineer, and his focus is to work closely with the Animal Care Staff and oversee preventive maintenance. Director Facilities and LSS- the 27 year veteran of the Aquarium- Chris Low was promoted and given additional charge as Deputy General Manager Aquarium Operation.

Tropical Holding System Renovation

Aquarium of the Bay is preparing for a new and expanded tropical reef exhibit in the spring! The first steps entail setting up holding and quarantine space behind the scenes to house the animals currently on exhibit. Four new tropical holding systems have been built, ranging from 40 gallons to 200 gallons, and the first round of stony corals have been moved off exhibit. We are excited about the new exhibit and will share updates as it opens to the public in the Spring of 2024.

1. Removed existing original ozone contact chambers with new ones as well as new monitoring equipment.

2. Removed the four existing original ozone booster pumps (front) with new pumps (back).
1. New ozone contact chambers arrive at Aquarium of the Bay and hoisted to the second floor service entrance.

2. Jeff Weaver, Associate Director of Facilities and LSS, finishes moving the new ozone contact chambers into the Aquarium to prepare for installation.

3. Aquarium staff removing old ozone contact chamber while wearing protective gear.
As the world gathered in the UAE for the historic United Nations COP28 Climate Summit in December 2023, a Climate Concert hosted by us jointly with UNCCD was held at Dubai Opera in solidarity with the message of Sustainability and Climate Resilience. The BayEcotarium is in the transformation stages into the world’s most comprehensive data driven living climate museum. Multiple Grammy Winners led by the legendary co-founder and drummer of THE POLICE band, Stewart Copeland delivered a stunning performance of their multi-platinum hits in orchestral renditions (POLICE DE-RANGED) with Dubai-based all-female Firdaus Orchestra. UN Goodwill Ambassador and 3X Grammy Winner Dr. Ricky Kej took the stage with award-winning talent to engage the audiences from 170 countries with a musical tribute to our Blue Planet, Climate Change mitigation and Global Peace, as part of the Opening Act. Anuradha Juju dedicated a Climate Theme Song to the Blue Marble. Dr. Andrew Steer, President & CEO of Bezos Earth Fund delivered the Key Note.

“Her Deepness” Dr. Sylvia Earle passed on the future of the Planet to our Youth Ambassador Ryer Kadyk in a symbolic gesture.
RESTORING RESONANCE
Chal Phir Sajaayein

Aaj zameen ne mujhse kaha
Today the earth implored me

Zakhm mere See doge zara?
Can you please heal my wounds?

Aasmaan ne Mujhse kaha hai
Pleaded the sky

Kaam ye Kar sakoge zara?
Can you please do this for me?

Chal, Phir sajaayen
Let’s restore the beauty (of)

Ye havaaen Ye fizaen
The (pure) air and (blue) skies

Chal, Saath jaan
Let’s join hands (to)

Mushkilon ko, Aazmaen
Embrace the challenges together

Sanskrit Vedic Chant
(Gosha Shanti Mantra, Yajur Veda 7:42.1)

Ham ruke to, Ruk jaaye duniya
If we pause, the world will stop

Ham chale to Chal degi duniya
If we march, so will the world

ANURADHA
JUJU

Lyrics:
Neelesh Misra
Composer:
Ricky Kej
Vocals:
Anuradha Juju

Executive Producers:
Juju Productions and
Dr. George Jacob

Music Originally Recorded with
Royal Philharmonic Orchestra at
Abbey Road Studios

“THE CLIMATE SONG CALLS
FOR RESONANCE - TOGETHER WE
CAN RESTORE THE BLUE MARBLE
- OUR ONLY HOME”

Dr. GEORGE JACOB FRCGS
President & CEO, BayEcotarium
San Francisco USA
STEWART COPELAND

POLICE

DERANGED

FOR ORCHESTRA

GRAMMY Winner
Lonnie Park

Stewart Copeland
Co-Founder of The Police
Multiple GRAMMY Winners and legendary co-founder of The Police, Stewart Copeland, on the drums, light up Climate Concert at COP 28 at Dubai Opera. Anuradha Juju dedicates Climate Theme Song to the planet.
President and CEO Dr. George Jacob being honored for his lifetime services to humanity by President of American University of Emirates Dr. Muttanna Abdul Razzaq.

Guests arrive at Dubai Opera for the Resonance Climate Concert during COP28.
Ibrahim Thiaw, Executive Secretary UNCCD, with President and CEO Dr. George Jacob backstage ahead of Climate Concert at Dubai Opera.

H. E. Mariam AlMheiry, Minister of Climate Change UAE, in solidarity for UN COP28 in Dubai with President and CEO Dr. George Jacob.
Climate Theme song being recorded with Royal Philharmonic Orchestra at Abbey Road Studios, London

RESTORING RESONANCE
Chal Phir Sajaayein

Maiden Release:
Dubai Opera, UN COP28 Climate Summit hosted by BayEcotarium
$7.7 million 777 Supercar with V12 engine and carbon fiber chassis power synthetic e-fuel launched by Dr. Sohan Roy, Chairman Aries Shipping Dubai, with President and CEO Dr. George Jacob.
DR. GEORGE JACOB ADDRESSES G20 SUMMIT IN NEW DELHI AND AT COP28 IN DUBAI ON CLIMATE ACTION

Organized by Indiaspora, both international events drew delegates from G20 nations and from around the world in unison for climate awareness leading to sustained climate action. The sessions explored avenues where developing nations would collaborate with developed nations to work towards mitigating the carbon-footprint, engage in technology transfers and share regulatory platforms to bring about measurable change leading up to the UN SDG goals of 30x30 by 2030.

1. President and CEO Dr. George Jacob giving Key Note, Climate Track, at G20 Summit.
2. President and CEO Dr. George Jacob discussing climate action at Indiaspora COP28, Dubai UAE.
3. US Ambassador to India and former LA Mayor Eric Garcetti with Dr. George Jacob at G20.
“Let’s urge the leaders of nations (at COP28) to preserve our common home, hear the cries of the weakest, whose prayers reach the most High, seeking to live in Peace.”

POPE FRANCIS

“You need some kind of deal whereby the carbon market money would come in together with a government subsidization... together with philanthropic money.
That money can actually help de-risk private investment in a very good way... We’re going to put a billion dollars into conserving nature, a billion dollars into restoring nature, and a billion dollars into reforming the food system.”

DR. ANDREW STEER
President & CEO, Bezos Earth Fund

“More than 70% of natural ecosystems are significantly altered already. Reversing these processes will create green jobs and revitalize farmlands where communities are falling behind. It is an opportunity to turn unusable land into clean energy farms.”

IBRAHIM THIAW
Executive Secretary UNCCD

“As the first country in the region to ratify the Paris Agreement, the first to commit to an economy-wide reduction in emissions, and the first to announce a Net Zero by 2050 strategic initiative, the UAE is committed to raising ambition in this critical decade of climate change.”

H. E. MARIAM ALMHEIRI
UAE Climate Change and Environment Minister
HUMAN RESOURCES AND AWARDS

Human Resources at Bay.org remains dedicated to promoting inclusivity and ensuring a secure and welcoming work environment that enables staff to do their best work every day. In 2023 we had many opportunities for growth and improvement. Currently, only 10% of our employees work part time, which means more of our staff are now eligible for benefits, such as health insurance, transit, and cellphone stipends. Additionally, we achieved a significant success in HR by promoting Jasmin Guzman to HR Coordinator and Richard Arauz to Volunteer Coordinator. This bolstered our recruitment and onboarding efforts for both employees and volunteers, as well as the implementation of new health and wellness programs. We also recruited a dive volunteer, successfully integrating them into the Animal Care team.

To ensure diversity and inclusivity, we formed a Diversity Team comprising representatives from all departments to review and update our existing DEIA program, and will start with DEIA training for all staff early 2024. We also improved staff and volunteer engagement through various initiatives, including Donut-n-Coffee Day, Birthday and Anniversary Celebrations, monthly competitions, and events to appreciate and recognize our staff and volunteers.

We couldn’t have done all the great work and accomplished so many milestones without the support and collaboration from our partners throughout the organization. From delivering new and innovative technology improvements, to identifying strategic needs and priorities for departments, the road to operational excellence begins with you. Looking towards the future there’s a lot to be excited about. We remain focused on delivering continuous improvements particularly in modernizing and enhancing our HR & Volunteer processes. We are also thrilled to unveil a cost-effective employee portal in the second quarter of 2024. We will continue to collaborate with our leadership team to deliver excellent service, foster a culture of learning, and provide opportunities for individual career growth. It is an honor to lead and support this team and I look forward to your continued partnership and collaboration.

2023 SEAL Award

2023 Business Sustainability SEAL Awards honored the BayEcotarium with a SEAL Sustainability Award. This award recognizes innovations that represent game-changing ideas that bring us to a more sustainable future.

Administrative Assistant Landia Person with the 2023 SEAL Award for BayEcotarium.
bayedcotarium™

WINS 2023 SEAL BUSINESS SUSTAINABILITY AWARD

Aquarium of the Bay
Studio Aqua
Bay Model Alliance
The Bay Institute
Bay Academy

SUSTAINABILITY ENVIRONMENTAL ACHIEVEMENT LEADERSHIP
PRESIDENT & CEO KEY NOTES ICOM PARAGUAY

Four international committees - ICTOP, INTERCOM, MPR and ICMAH - convene for the first time with International Council of Museums for the historic Climate Leadership and Action summit in Hernandarias. Attended by delegates from 45 countries, the summit stressed on the role of museums as they get increasingly targeted by climate activists and face the threat of cultural and material vandalism, and to explore the future of museums as they learn to curate and harness climate awareness for sustained global action. Dr. George Jacob shared his vision for multiple climate awareness living museum initiatives the BayEcotarium currently leads in Norway, Jamaica, India and the United States.

Museum delegates from over 45 countries gather at the second largest Itaipu Dam - an engineering marvel - to mark the opening of ICOM Paraguay in collaboration with 4 international committees for the first time.
DINNER WITH THE SHARKS ON WORLD OCEAN DAY!

On UN World Ocean Day on June 8th, we hosted a rededication ceremony for the Research Vessel “Mike Reigle” to commemorate its role 5 years of Aquarium research initiatives and unveiling a plaque in honor of late Mike Reigle, followed by a four-course dinner in our glass acrylic tunnels for guests to dine with a spectacular view of 24,000 animals in our 750,000 saltwater tanks. Jon Fisher and daughter Avery dived into the tanks with Hunter Coughlin in support of the Aquarium’s Ocean Conservation mission. Ocean Ambassadors Miss California 2022 Catherine Liang and Miss Nepal 2021 Wendy Shew engaged and inspired the audiences with their love for the oceans.
The Aquarium’s Sustainable Seafood Alliance was first created in 2012 with the goal to educate and advocate for responsible seafood sourcing and consuming, as well as honor the restaurants in the San Francisco Bay Area already implementing sustainable practices. Unfortunately, due to the COVID-19 pandemic that temporarily closed restaurant doors and public gatherings, the program was put on hold. In 2022, the sustainability, marketing, and education teams collaborated to reimagine the Alliance and develop a more inclusive and accessible campaign for sustainable seafood awareness.

The Alliance’s restaurant and vendor partners are committed to serving and sourcing products that leave as little negative impact as possible on the environment. The Sustainable Seafood Alliance provides resources such as a consumer guide on best seafood choices and details on the Aquarium of the Bay website about fishing vs farming, local and seasonal consuming, and what to look out for when picking out fish in the supermarket. The objective is to avoid eating species from the IUCN endangered species “Red List” without compromising quality and flavor.

Members of the Alliance are dedicated to sourcing and serving the finest quality and freshest seafood for restaurants and their patrons. The Alliance is committed to serving and sourcing products that are responsible with as little impact as possible on the environment and is dedicated to educating the San Francisco Bay Area about the positive effects of eating the finest quality seafood from local vendors who supply products that are less harmful to the environment and better for overall public health.
FIRE FIGHTERS
CHRISTMAS TOY DRIVE

Aquarium of the Bay was presented a plaque in recognition of our outstanding support for San Francisco Fire Fighters local 798 Toy Program 2023 during Christmas.

Vicki De Witt, Executive Assistant and Board Liaison, with the plaque presented to Aquarium for recognition of our outstanding support for San Francisco Fire Fighters local 798 Toy Program 2023 during Christmas.
Animal Ambassador Programs Return

As the Education team continues to make strides towards the return of daily public programs, October saw the return of World Octopus Day. The day celebrates our eight-armed friends and the team led multiple programs to highlight these captivating animals. Our Animal Ambassador programs will be making their triumphant return to weekly programs this November. Keep an eye on our daily program guide updates so you can plan your visit around the enriching programs.

Education Team Focuses on Community Outreach and Sustainability

The Education spent much of the month of April working with over 1600 students and teachers from the Bay Area. One popular program during the month was the new “Kraken Lab!”, a lab in which students learn about sustainable fisheries as well as the ins-and-outs of market squid, a sustainable population in California. April was also a month of outreach events for Education, as members from the team attended two separate festivals. The first was Alcatraz Community Day on April 14th, and the second was Pickin’ on the Polk on April 22nd.

School is Back in Session!

The 2023-2024 school year has officially begun, and the education team is actively accepting registration from local Bay Area schools. With specialized programming options for all K-12 students, your child or student, no matter their age, can learn the ins and outs of the San Francisco Bay and its abundant wildlife. Programs range from our immersive Kraken Lab - an in-depth lesson on squid anatomy and sustainable fisheries, to our new 3D Print Lab - a dynamic introduction to 3D printing and plastic pollution.

Students participating in the immersive Kraken Lab - an in-depth lesson on squid anatomy and sustainable fisheries.
Blue-tongued skinks demo in Bay Lab

Leadership staff at Aquarium of the Bay celebrate Education Assistant Manager Mayra Riva’s (3rd from right) 20 years of service
Summer by the Bay

July was a busy month for Education and Outreach activities leading 45 different students in the Aquarium’s annual Summer by the Bay Summer Camp. During their time at the Aquarium, campers explored local tidepools and howled with sea lions, all in the name of science fun!

Education activities gather momentum at Aquarium of the Bay
3D Printing Workshops
Driven by the growing gap in climate and ocean messaging, Studio Aqua is a mission driven strategic studio anchored in generating visual vocabulary to engage, educate and experience an environmental movement designed to inspire. Studio Aqua generates branded retail merchandise and also enables other science based non-profits to augment its illustration and visual communication requirements.

**Studio Aqua had a busy year with multiple projects on the Anvil. These include:**

- Odisha Oceanarium Master Plan and Concept Design
- Sadhu Vaswani Peace Park Concept Design
- Galapagos Research Center, San Cristobal, Concept Design
- Botswana Diamond Museum, Master Plan and Concept Design
- Center for Blue Diplomacy, Athens, Greece, Master Plan and Concept Design
- Meghalaya Eco-Theme Park, Master Plan and Concept Design

The Garden of PEACE (Shalom Shanti Salaam) Concept Design was completed and submitted to the Sadhu Vaswani Mission’s New Jersey Meditation Center. The multi-sensory park will be an inter-faith sanctuary with reflecting pools, meandering pathways, lotus shaped meditation pods and seasonal flora and fauna
BayEcotarium unveils concept designs for Sudhu Vaswani Peace park in New Jersey

Led by President & CEO Dr. George Jacob, the BayEcotarium generated the concept plan for a new Peace Park that will be integral to the Sadhu Vaswani Meditation center in New Jersey scheduled to open on Earth Day 2025. With three volumetric configurations that are both reflective and meditative, the Peace Park weaves multi-sensory elements of color, texture, fragrance, wind, light, water, mist, birdscape and subtle use of technology and indigenous craft into a contiguous volumetric timeless sustainable synthesis.
Botswana champions Climate Awareness: Carbon Curation to fast track new diamond museum

H. E. President Masisi and Chair of Botswana Stock Exchange Neo Mooki met with President and CEO Dr. George Jacob on the sidelines of UN COP28 in Dubai with senior Ministers of Environment, Tourism, Finance and International Relations to engage BayEcotarium on a new Diamond Museum. Botswana has long been recognized as a global leader in diamond mining and trade, with an exceptional legacy of responsible mining practices and sustainable diamond management. A new Diamond museum being proposed in collaboration with BayEcotarium, will focus on carbon curation and climate action.

While much of the content for the new dynamic museum will focus on traditional journey of carbon from coal to diamonds, a significant thrust of the curatorial direction will focus on the future of traditional and lab-grown diamonds and their impact on carbon sequestration. Technology now exists that allows for carbon dioxide to be pulled from the atmosphere, converting the greenhouse gas (GHG) into the hydrocarbon methane. This combination acts as synthesized raw material fed into a reactor triggering a chemical vapor-deposition procedure that turns carbon atoms into precious stones. With each carat of diamond removing nearly 20 metric tons of carbon dioxide from the atmosphere, a new climate resilient future awaits.

Dr. George Jacob, President and CEO of BayEcotarium, meets with H. E. Mokgweetsi Masisi, President of Botswana, and his cabinet ministers.
The Bay Institute scientists, led by Program Director Gary Bobker, are working to create a comprehensive water equity atlas for California that highlights gaps in equity, access, and regulatory impact on water distribution in the state. The atlas is scheduled for release in May 2024.
Vibrant AI generated ocean life visuals used to enhance the Aquarium exteriors.
Lamp post banner designs for Aquarium of the Bay
Odisha Oceanarium

A high-level delegation led by the Chief Secretary/Chief Transformation Officer of the Government of Odisha, India, visited us on July 25, 2023 on an Indo-US collaborative mission to establish the first Climate and Ocean Conservation Living Museum in India.

The intent to engage our expertise in the establishment of the first Oceanarium in India marks the first step in Indo-US collaboration to be on the vanguard of ocean and climate literacy. The Odisha delegation was led by V. K. Pandian, IAS, Private Secretary to Chief Minister & Secretary to Transformational Initiatives and included Anu Garg IAS, Dy. Secretary Transformational Initiatives, Manas Panda, Special Secretary, E&IT, MK Mishra, Principal Secretary E&IT, TK Behera, Hon’ble Minister of State for Electronics & IT, Vineel Krishna IAS, Special Secretary and Sports Commissioner.
Studio Aqua Graphic Design Manager, Brian Harris working on Resonance Climate Concert program booklet.

President and CEO Dr. George Jacob stands with Big Bus Dubai advertisement for Resonance Climate Concert.

Concept 3D render for RV Mike Reigle dedication plaque.
Aquarium of the Bay restroom and wayfinding signs.
Advertisements and promotions

1. MEET SHARKS, BAT RAYS & RIVER OTTERS

2. $4 OFF

3. REDEEM ON-SITE OR ONLINE WITH CODE: CFMAP
   Exp. 12/31/24. Restrictions apply. Limit 6 per coupon.

4. 415.623.5300 | AQUARIUMOFTHEBAY.ORG

5. KEY NOTE: CLIMATE TRACK

6. AUGUST 24, 2023
   10:30 AM IST
   Diwan-I-Aam
   Taj Mahal Hotel

7. IS INDIA

8. World Oceans Day 2023
   June 8

9. DINE with Sharks of Alcatraz

10. Visit Sharks of Alcatraz

11. International Council of Museums

12. Key Note Address
   Climate Awareness in Action
   George Jacobs
   President & CEO, San Francisco Bay Aquarium
   15-17 November 2023

13. Smithsonian Affiliate

14. Aquarium of the Bay

15. Buy Tickets
   www.aquariumofthebay.org

16. PIER 39

17. Smithsonian Affiliate

18. Association of Zoos and Aquariums

19. As the world gathers at COP28, the need for Climate Awareness has never been greater. In 2023, the Bay Aquarium is proud to host a series of events to help you learn more about Climate Action.

20. Aquarium of the Bay

21. Smithonian Affiliate
BECOME A

DID YOU KNOW?

The BayEcotarium accepts VOLUNTEER applications for animal care, education, multimedia, underwater photography, field research, events, and community outreach.

YOU can make a difference!

ANNUAL NEED

3,000 volunteer hours

100+ volunteers

5 areas
New mural and stairway install at Aquarium of the Bay

EDUCATION

Youth and Adult Education
Docents provide guests with an unforgettable experience

- Sharing valuable information on numerous ocean species
- Environmentally educational knowledge
- Writing unique and engaging stories

Docents play a crucial role in impacting the guest experience at the aquarium.

2,000+
Volunteers since 1996

ANIMAL CARE

Volunteers assist in all the work caring for the animals at the Aquarium.

- Feeding and cleaning animals
- Developing with enrichment
- Caring with rehabilitating sick animals

Volunteers in Animal Care are a critical part of keeping all the various animals at the aquarium healthy and well-cared for. Each staff member is a unique opportunity to gain new experiences and skills.

Studio AQUA

Volunteer opportunities:

- Photo and Video Production
- Multimedia Editing
- Content Creation
- Social Media

“Through powerful imagery and strategic placement, Studio AQUA volunteers play a vital role in conveying mission-aligned information in digestible and engaging ways to maximize guest impact.”

415.623.6300
Inquire about volunteering

LEARN MORE

VOLUNTEERING
Resonance Climate Concert

6 December 2023
6 PM Reception | 7 PM Concert

Dubai Opera

United Nations Convention to Combat Desertification

Bayecotarium

COP 28 UAE

Gulf News

Gargash Hospital

Orbit Events & Promotions

Dubai Fostering Entrepreneurship

American Spraytech

IHG Brands

Resonance Climate Concert program booklet
Living legend Stewart Copeland is the founder and drummer of the British rock group ‘The Police’ who have sold over 75 million albums worldwide. Stewart is widely acclaimed as one of the greatest drummers in history. He was inducted into the Rock and Roll Hall of Fame as a member of The Police, the Modern Drummer’s Hall of Fame and the Classic Drummer’s Hall of Fame. Copeland was ranked in the top ten on Rolling Stone’s “Greatest Drummers of All Time.” He has also composed music for over 50 Hollywood movies including the Oscar winning film Wall Street. Stewart Copeland will reinterpret with an all-woman Firdaus Orchestra – The Police’s biggest hits such as ‘Roxanne’, ‘Every Breath You Take’ and ‘Message in a Bottle’.

“If playing the drums and performing some of my favourite Police songs reimagined with an orchestra can help shine a light on the challenges we’re all facing with climate change, then I’m all in”

3X GRAMMY® Award Winner

RICKY KEJ

3 time GRAMMY® Award Winner, US Billboard #1 artist, United Nations Goodwill Ambassador, GQ Hero 2020. Ricky Kej is an internationally renowned Indian Music Composer and Environmentalist. Ricky has performed at prestigious venues in over 35 countries, including United Nations, New York and Geneva. His past repertoire includes 21 studio albums released internationally, over 3,500 TV and radio commercials and 7 feature films. Ricky also scored music for Cricket World Cup 2011 Opening Ceremony in Dhaka-Bangladesh. Recipient of the United Nations Global Humanitarian Artist, the prestigious Ban Ki-Moon Award and the Outstanding Musical and Humanitarian Achievement awards, a chapter on Ricky’s life and musical journey is taught in the 7th grade textbooks in India.

“It is time to heal a world in dissonance and climate despair, with the resonance of music that beats in every heart transcending geopolitical boundaries”
TRAILBLAZING
FIRDAUS ORCHESTRA

Under the leadership of Her Excellency Reem Al Hashimy, UAE Minister of State for International Cooperation and Director General Expo City Dubai, the Firdaus Orchestra, an initiative of Expo City Dubai, was brought together with a goal to develop the musical community in Dubai and the UAE. Mentored by Oscar Winning composer A.R. Rahman and conducted by Monica Woodman, this all women ensemble of professional musicians came together from over 26 countries set a foundation for a multi-cultural orchestral culture in the Middle East.

CONDUCTOR
MONICA WOODMAN

As Firdaus Orchestra stepped into its second season, Monica joined the journey of the path breaking ensemble and is breaking new ground by bringing to the world the vision of Firdaus Orchestra and its mentor A.R. Rahman across musical genres staying true to classical music while balancing the needs to be contemporary and rooted.
PROGRAM

6:00 PM        RED CARPET COCKTAIL RECEPTION
7:00 PM        WELCOME
Dr. George Jacob, President & CEO
BayEcotarium, San Francisco USA

OPENING ADDRESS
H.E. Mariam Almheiri
(مريم بنت محمد سعيد حارب المهيري)
Minister of Climate Change and Environment, UAE

CLIMATE THEME SONG
Anuradha Juju

RICKY KEJ
3X GRAMMY® Award Winner
UN Goodwill Ambassador

HEALTHY LAND,
HEALTHY CLIMATE
Ibrahim Thiaw
Executive Secretary UNCCD

KEY NOTE
BLUE MARBLE ADDRESS
Dr. Andrew Steer
President & CEO
Bezos Earth Fund

STEWART COPELAND
POLICE DERANGED
with the Firdaus Orchestra

CLOSING REMARKS

CLIMATE LITERACY ENABLERS
THANK YOU FOR YOUR SUPPORT

EXCLUSIVE MARKETING & STRATEGIC PARTNER
ORBIT EVENTS & PROMOTIONS
EXCLUSIVE MEDIA PARTNER
GULF NEWS

DUBAI PROSPERING ENTREPRENEURSHIP
American Sprytech
Propelled by Love
Economy and Tourism
IndiaSpora
Alcatraz City Cruises
Walter Willett Business Coach
Gargash Hospital
Jim Seale
Rotary International
JON & DARLA FISHER FOUNDATION
Dubai.com
ALL EVENTS DUBAI
CLIMATE THEME SONG

ANURADHA JUJU

Anuradha Juju Palakurthi organized the groundbreaking Hollywood-Bollywood concert in July 2020, streamed on CNN Live, which raised funds for 10 million vaccinations for India. The featured artists included Sting, Liam Neeson, Shabana Azmi, Katrina Kaif, and many more. Anuradha was the winner of Radio Mirchi’s Song of the Year in 2020 for “Jaan Meri,” making her the first US nominee to clinch the honor, akin to an Indian Grammy. She was featured alongside Bappi Lahiri and Vishal Shekhar on the Filmfare award-winning show, Times of Music.

Juju Productions crafted the theme song *Chai Phir Sajaayein* for the Resonance Climate concert in Dubai. It was recorded with the 80-piece Royal Philharmonic Orchestra at the iconic Abbey Road Studios, London. The lyrics were created by Neetesh Misra and was composed by Ricky Kej with George Jacob as executive producer.
“Environment Education is potential set in motion. The vision for BayEcotarium is exceptional and will accelerate a generational movement for our Blue Marble.”

Dr. JILL BIDEN
First Lady of the United States

“We envision a landmark environmental edifice dedicated to climate literacy and ocean conservation. The BayEcotarium is our future and the future is now. BE the movement™”

Dr. GEORGE JACOB FRCS
President & CEO, BayEcotarium
Board of Directors ICOM USA
Chief Advisor UN Environment on Climate Museums (Caribbean)
Resonance Climate Concert promotional posters.
Resonance Climate Concert photo backdrop and banner designs

Resonance Climate Concert water bottles and packaging.
MARCH 30 • 2023
Be There. Be Fabulous. Be Giving!

You are invited to Wine, Women & Shoes fundraiser in support of the non-profit organization Aquarium of the Bay.

Help Support Aquarium of the Bay Conservation Programs
Our innovative event-oriented communication and education programs have enabled us to transition our beloved aquarium into a dynamic, interactive and immersive educational environment. Your tickets to the event will be an opportunity to be a part of a cause that touches the heart of our community.

OUTREACH EFFORTS
- Pre-Event Activities
- Design Education Workshops
- Workshops
- Office Hours

Purchase your tickets today!

wine women & shoes

MARCH 30
4PM • SAN FRANCISCO
INTERCONTINENTAL

Wine Tasting + Design Shopping + Savory Food Bites
Tarina Tarantino + Lee Borthwick

ENJOY
EXQUISITE WINE TASTINGS & SAVORY FOOD BITES

BROADWAY PERFORMANCE
Claybourne Eldred

BECOME A SPONSOR
To further support Aquarium of the Bay, consider becoming a sponsor of the 2022 Wine Women & Shoes.

THANK YOU TO OUR PARTNERS & SPONSORS

ACTIONS & MORE
- Silent Auction
- Live Event Raffle
- Best in Shoel Contest
- Dream Closet Raffle

STYLISH COUTURE
"Our mission is to provide women with the support, education, and resources they need to lead fulfilling lives. We are proud to partner with Wine, Women & Shoes to help us achieve our mission. Thank you for your support!"

SABINA CONLEY
Executive Director
Aquarium of the Bay
The Bay Institute (TBI) is the policy, research and advocacy arm of Bay.org. TBI’s scientists and policy experts work to protect the San Francisco Bay estuary’s unique fish and wildlife species; restore the habitats and processes that support a healthy ecosystem; promote sustainable water and land management practices; and measure how well the ecosystem - and management efforts to protect it - is doing. To achieve these goals, TBI conducts technical analyses; engages in regulatory, legislative and voluntary decision-making processes; and educates media, decision-makers and the public on key issues.

SECURING NEW BAY-DELTA WATER QUALITY STANDARDS

State and federal water quality standards are the most effective and comprehensive regulations available to protect the Bay-Delta ecosystem, and updating those decades-old standards is TBI’s top priority. In 2023, TBI staff analyzed thousands of pages of draft documents describing the state’s new proposed Phase 2 standards (covering Sacramento River flows, Delta hydrodynamics, and flow to San Francisco Bay) and testified before state regulators on how those standards should be improved to ensure sufficient freshwater flow to the Bay in order to safeguard the estuary ecosystem. We also analyzed alternative “Voluntary Agreements” proposed by water users and the Newsom Administration that would substitute habitat for flow – and not much habitat, either – and showed how these proposals would utterly fail to prevent the collapse of the Bay-Delta ecosystem or comply with the law. In the meantime, TBI staff also worked with our litigation team to prepare for court hearings on our legal challenge to Phase 1 of the standards update, covering San Joaquin basin flow to the Delta. Finally, we also fought relaxations of the existing, inadequate standards in the early months of 2023, which were ultimately rescinded.
NEW BAY-DELTA WATER QUALITY STANDARDS

Federal and state endangered species requirements are the last line of defense to prevent extinction of the Bay-Delta’s unique native fish and wildlife. Having fought implementation of the weak requirements for smelt and salmonid protection adopted by the Trump Administration and promoted the effort to revisit those requirements by the Biden Administration, in 2023 TBI worked with the US Bureau of Reclamation to develop and model more protective endangered species protections to govern operation of the state and federal water projects, which will be considered for adoption in 2024. Working with a consortium of government agencies, water districts, and other parties, we also embarked on the last phases of two multi-year Strategic Decision Model processes to develop and model new management regimes to recover populations of smelt and salmonids to healthy levels, with final results due in 2024. Finally, we and our partner organizations petitioned the state and federal governments to list white sturgeon as an endangered species – yet another victim of poor water management practices in California.

RESTORING THE SAN JOAQUIN RIVER

The multi-year effort to restore flows and fisheries to the once dewatered San Joaquin represents one of the nation’s most ambitious restoration initiatives. In 2023, TBI, one of the leaders of the effort, worked to secure changes in water operations to ensure lower instream temperatures to protect spawning conditions for salmonids; analyzed proposed plans to construct and operate new bypass facilities for migrating fish; reviewed draft groundwater management plans that would affect San Joaquin flows; produced an updated version of the “River Killers” video documenting how the San Joaquin Exchange Contractors adversely impact the river ecosystem; and hired a new San Joaquin Valley restoration coordinator to promote additional environmental and water management measures to complement the work of the restoration program.
RESTORING THE SAN JOAQUIN RIVER

Restoring flows to dewatered San Joaquin River reaches with Chinook salmon returning to spawn for the first time in seven decades.
STOPPING ENVIRONMENTALLY HARMFUL PROJECTS

Instead of turbo-charging efforts to reduce reliance on water supplies exported from one part of California to another, water users and the Newsom Administration have been aggressively pushing new dams and conveyance systems. One of the most significant is the proposed $5+ billion Sites Reservoir on the west side of the Sacramento Valley. In 2023 TBI lodged a formal protest of the water rights application for the Sites project, detailing numerous potential adverse effects of reducing Sacramento River and Delta flows on endangered species and habitats; we are gearing for a full water rights hearing before the State Water Board in 2024.

REBUILDING STAFF CAPACITY

COVID-19 created enormous challenges for everyone, and nonprofit advocacy was no exception, with staffing and budgets taking big hits. But in 2023 TBI began the process of rebuilding staff capacity, hiring a new San Joaquin Valley restoration coordinator and three new program associates and beginning the search to fill the vacant Lead Scientist position. These additions are helping to ensure that TBI not only pursues its critical advocacy efforts but supports work on important projects like the Atlas of Water Use and Water Equity, now due for publication in 2024.
Bay Model Alliance with U.S. Army Corps of Engineers, continues to bring about a stronger collaboration between the two institutions. An international forum was held at the Bay Model Visitor Center jointly with the UC Berkeley Haas School of Management. With structure issues impacting the sea wall under the San Francisco Embarcadero, the opportunity of enhancing community awareness has become a necessity which will be addressed through a pop-up exhibit in the coming year. The venue will also be utilized to stage film & lecture series, traveling exhibits, book signing events, and innovation forums in 2023.

Inside the Bay Model Visitor Center is one of the most fascinating scientific tools in the world: a working hydraulic model of San Francisco Bay and the Sacramento-San Joaquin River Delta systems that simulates tides, currents, and sediment movement. The Bay Model is used by scientists and engineers. What makes the model special is that its pipes and hydraulics make it a real simulation of the water environment of San Francisco Bay and the Delta. The analog model is used to simulate the effects of everything from oil spills, upstream dams, and water diversions to floods caused by global warming. The Bay Model Visitor Center provides a variety of public events and educational programs each month. The location provides a stunning venue for special events and presentations. Tours are available for groups with advanced reservations and can be tailored to the technical sophistication of the group. The Corps of Engineers also makes the Visitor Center available to scientific and educational groups for meetings and seminars. As part of the alliance, BayEcotarium assists in retail and merchandise.


2. The Bay Model in Sausalito is the single largest working hydraulic indoor model in the United States.
BAY MODEL BIDS FAREWELL TO LT. COL. ARNETT

At a military ceremony at the Bay Model Visitor Center (operated under the Bay Model Alliance with Aquarium of the Bay), Lt. Col. Kevin P. Arnett relinquished command of the district he has led since 2021. LTC Timothy W. Shebesta assumed command after having most recently served as Professor of Military Science at his alma mater, Marquette University Army ROTC. Lt. Col. Shebesta holds a bachelor’s degree in Civil Engineering, a master’s from the Missouri University of Science and Technology, and a master’s degree in Urban and Regional Planning from the University of Minnesota.

His previous assignments include commander, Headquarters Company of the Special Troops Battalion, 4th Brigade Combat Team, 1st Armored Division during a third deployment to Taji, Iraq. The Corps’ San Francisco District has served the Bay Area since 1866, providing support for 22 federal shipping channels and the region’s $68 billion annual maritime industry, and is the federal agency responsible for keeping the Bay’s navigation channels free of debris.
EcoXpeditions provides a truly once-in-a-lifetime experience of adventure travel and conservation driven immersive engagement through special curated trips around the world.

SUSTAINABLE TOURS

Aligned with NAPA Green, the Sustainable Tours focus is on bio-dynamic farming at local wineries and to provide educational insights into organic carbon reducing processes that impact the growth cycle, from seeding, to harvesting, to processing, to bottling, to transportation, and retail.

With an all-electric bus, tours depart from the Aquarium of the Bay in San Francisco and bring your group to sustainable Sonoma wineries for the day. During the expedition, the group stops in historic Sonoma Square for meals, shopping, and exploration. Highly experienced drivers provide an insightful narrative during the journey.

Beautiful designer merchandise including tote bags, T-shirts, and water bottles are part of the official accessory collection designed by Studio Aqua at the Aquarium Eco-Store.

Sip Sustainably in Sonoma!

Prepare yourself for an unforgettable wine and distillery experience departing from Aquarium of the Bay at world famous PIER 39. Visit a family-owned sustainable winery, taking you through the vineyards and the winemaking process, finishing your tour and tasting in the caves where their wines are stored. Learn about sustainable wine-making practices including limiting synthetic chemicals, dry farming and deficit irrigation, native yeast utilization, and natural wine cooling. Head up to Sonoma Plaza for lunch at an organic restaurant who sources their products from local vendors. Spend some time shopping in the Plaza and complete your experience at a family-owned organic distillery offering a special experience to complete your day.

1. Early morning departure from beachfront Palapas Ventana to scuba and snorkel in the Sea of Cortez near Cerralvo Island, also known as Jacques Cousteau Island, with Joyce Ambrosius, former NOAA Director, and friends

2. Sustainable tours reusable bag is a great way to support our conservation and sustainability initiatives

3. Sonoma Wine County.

4. EcoXpeditions team, Jaz Cariola and Sean Walsh enjoying wine tasting at a sustainable winery in Sonoma County
1. Aquarium electric van transports guests to Sonoma for sustainable wine and spirit tasting experiences.

2. Nicholson Ranch Winery utilizes underground caves to sustainably cool their barrels of wine before bottling.

3. Red grapes growing and ready for harvest in one of many sustainable Sonoma County wineries.
APPENDIX A
2023 DONORS & MEMBERS
# 2023 DONORS

## $25,000 – $125,000

<table>
<thead>
<tr>
<th>Name 1</th>
<th>Name 2</th>
</tr>
</thead>
<tbody>
<tr>
<td>Raymond J Lane</td>
<td>Prashanth Palakurthi</td>
</tr>
</tbody>
</table>

## $10,000 – $25,000

<table>
<thead>
<tr>
<th>Name 1</th>
<th>Name 2</th>
<th>Name 3</th>
</tr>
</thead>
<tbody>
<tr>
<td>Jon Fisher</td>
<td>Jon and Darla Fisher</td>
<td>Ashok S Lalwani</td>
</tr>
</tbody>
</table>

## $5,000 – $9,999

<table>
<thead>
<tr>
<th>Name 1</th>
<th>Name 2</th>
<th>Name 3</th>
<th>Name 4</th>
</tr>
</thead>
<tbody>
<tr>
<td>John Hanley</td>
<td>Harney &amp; Sons Tea Corp</td>
<td>Pittwater LLC</td>
<td>Sima Patel</td>
</tr>
<tr>
<td>Marci Glazer</td>
<td>Hunter Pence</td>
<td>RocketRez</td>
<td></td>
</tr>
</tbody>
</table>

## $2,500 – $4,999

<table>
<thead>
<tr>
<th>Name 1</th>
<th>Name 2</th>
<th>Name 3</th>
<th>Name 4</th>
</tr>
</thead>
<tbody>
<tr>
<td>Blue &amp; Gold Fleet</td>
<td>Douglas Bystry</td>
<td>Chris Wu</td>
<td>Jack Lindstrom</td>
</tr>
<tr>
<td>Ben Bleiman</td>
<td>Kathleen McEligot</td>
<td>Jack E Lindstrom</td>
<td></td>
</tr>
</tbody>
</table>

## $1,000 – $2,499

<table>
<thead>
<tr>
<th>Name 1</th>
<th>Name 2</th>
<th>Name 3</th>
<th>Name 4</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ready SF</td>
<td>Angelique Tompkins</td>
<td>Caren Mayer Orum</td>
<td>Moor+South/Pier Management Co. L.P.</td>
</tr>
<tr>
<td>Karen C Filmore</td>
<td>John A Powell</td>
<td>Linda Van Couvering</td>
<td></td>
</tr>
<tr>
<td>Cathy Tolentino</td>
<td>Alison Geballe</td>
<td>William Poppen</td>
<td></td>
</tr>
</tbody>
</table>
### $500 – $999

<table>
<thead>
<tr>
<th>Name</th>
<th>Name</th>
<th>Name</th>
<th>Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rhonda Thomas</td>
<td>Ethel Daly</td>
<td>Julie Abrams</td>
<td>Tackle Tomorrow</td>
</tr>
<tr>
<td>REN AI LLC</td>
<td>Guy Ben Ari</td>
<td>Lauren Erickson</td>
<td>David Murphy</td>
</tr>
<tr>
<td>Patricia Gibbons</td>
<td>Joseph Carouba</td>
<td>Ronnie Michael Greenbergh</td>
<td></td>
</tr>
<tr>
<td>Alison Lanshe</td>
<td>Joyce Guglielmi</td>
<td>Sea Kayak</td>
<td></td>
</tr>
</tbody>
</table>

### $499 AND BELOW

<table>
<thead>
<tr>
<th>Name</th>
<th>Name</th>
<th>Name</th>
<th>Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>Classy Bag Lady</td>
<td>Elsie Carr</td>
<td>Yelena Ostrovsky</td>
<td>Mark Syn</td>
</tr>
<tr>
<td>Shally Shanker</td>
<td>Arther Choi</td>
<td>Author Choi</td>
<td>Virginia Waik</td>
</tr>
<tr>
<td>Barbara Pierce</td>
<td>Debbie Cliche</td>
<td>George Cummings</td>
<td>Boden Tyler Apple</td>
</tr>
<tr>
<td>Bay Bertea</td>
<td>Manjusha Jewels LLC</td>
<td>Sandy Chang</td>
<td>Jennifer Stewart-Smith</td>
</tr>
<tr>
<td>Heather Jerrehian</td>
<td>Ellen Geringer</td>
<td>Eric Carlson</td>
<td>Christopher Thomas</td>
</tr>
<tr>
<td>Karin Mendiola</td>
<td>Andrew W Bleiman</td>
<td>Michelle Irwin Beardsley</td>
<td>Jason Trzeciecki</td>
</tr>
<tr>
<td>Sally Newson</td>
<td>Dulio Magalhes</td>
<td>Eugene Corr</td>
<td>Kyle J Reinstadtler</td>
</tr>
<tr>
<td>Paul Nakamoto</td>
<td>Eric Larson</td>
<td>Gennifer Gatan</td>
<td>T.W. Bradshaw</td>
</tr>
<tr>
<td>Patty Gibbons</td>
<td>Irving Enterprises LLC</td>
<td>Kelsey Louise Apple</td>
<td>Tom Gallagher</td>
</tr>
<tr>
<td>Kokak Chocolates</td>
<td>James Ramsey</td>
<td>Natale Servino</td>
<td>Thomas Lippert</td>
</tr>
<tr>
<td>Laurie Fusia</td>
<td>Mimi Towle</td>
<td>Reema Ghannoun</td>
<td>Karen Hartline</td>
</tr>
<tr>
<td>Kim Coughlin</td>
<td>Santa Cruz Fly Fisherman</td>
<td>Torrey Shawe</td>
<td>Michael McKenna</td>
</tr>
<tr>
<td>Rich and Kris Apple</td>
<td>Sean Walsh</td>
<td>Douglas Daetz</td>
<td>Nancy Graham-Martinez</td>
</tr>
</tbody>
</table>
2023 NEW MEMBERS

Carl Adam
Elizabeth Adams
Ash Adams
Sahid Agnimeti
Obaid Ahmed
Yili Aiwazian
Lucien Alexander
Zhanar Almentayeva
Nikki Alvarez
Lovenia Alvarez
Jack Amidon
Claire Andrzejewski
Geoffrey Angelino
Hunter Ansorge
Priya Anto
Ayrie Aranda
Hans Arnholm
Manikandan Arumugam
Nail Aung
Nebiyou Awel
Fathi Awnallah
Pamela Ayala
Lissette Baca
Sarah Bahadur
Lucas Lester Baillargeon
Mina Bakhit
Shahane Bakurts
Reyna Bala
Michelle Baldomero
Joya Balk
Selda Balkaya
Ibrahim Bangoura
Tatiana Banuelos
Andy Barr
Ceri Bartone
Jack Beam
Geneieve Beig
Bryeeanna Belmar
Louis Ben Arous
Emily Bender

Steven Benedict
Vanora Benjamin
Claude-Paul Bigard
Priyabrata Biswal
Misty Blowers
Marc Bonnot
Colleen Boyle
Heather Boyman
Carol Breman
Viveca Brooks
Nathaniel Browder
Ashale Bryce
Sucheta Budania
Kathleen Buob
Heather Burnett
Ariana Bustos
Steve Byun
Valentina Cabrera
Gongjing Cao
Karen Carnahan
Sarah Carpenter
Jesse Alexander Casanova
Ana Cecilia Castro
Lisa Cazzali
Deysi Chacon
Kara Chan
Allisence Chang
Wutichai Chanhong
Nels Chantarotwong
Yuriy Chashkov
Amanda Chavez
Jacky Chen
Shu Chen
Pawin Chenhansa
Lynn Chew
Yun Cho
Alex Choi
Dineshwar Choudhary
Cangao Chu
Martha Cisneros

Crystal Cline
Alison Cocotis
Gemma Collins
Stephanie Colosi
Melissa Conti
Jojuan Corbin
David Corrales
Kimberly Coutts
Erin Coyne
Caroline Cretti
Dylan Crouch
Wendy Cruz
Angelica Curiel
Ashton Cutshaw
Marilyn Da Costa
Jonathan Dack
Avatef Dahimi Nezhad
Anne Dahlgren
Charil Daniels
Daniel Davies
Michelle Davis
Todd Davis
Michelle Day
Laura De Angelis
Karie Degraffenreid
Tanveer Dhaliwal
Rachel Diaz
Emily Digiovanni
Arsenio Dimanlig
Brittany Diokno
Berenger Djoumessi Tiague
Adam Dodge
Vikramsinh Dodiya
Maggie Domigomez
Margaret Dominguez
Evy Du
Susan Dugger
Sylvia E Cox
Ottman El Missi
Pooya Elhance Garg
Jamie Ellison
Casey Emerson
Susannah End
Sefanaia Esera
Adan Esp
Alfonso Estrada
Kurt Eulau
Omari Farid Ahmed
Emily Feldmann
Jeffrey Fermil
Trevor Fidler
Myra Fisun
Tisha Floratos
Andrea Flores
Cotty Foley
Anthony Fong
Max Fortis
Stephanie Fowler
Mary Ann Frank
Anita Gambhir
Kenia Gameros
Zhenghao Gan
Madison Garcia
Florentino Garcia
Luis Garcia
Chantal Garcia De Gonzalo
Vanessa Garretson
Karen Gemmill
Rodney Gin
Rommy Giove
Stella Glasauer
Diego Gomez Pelayo
Ruben Gonzalez
Faith Goodlow
Donna Gow
Erin Graham
Linda H Grant
Anne Green
Emma Gring
Grand Grochez
Sarah Guerrero
María Guevara
Nikón Guffey
Qiulei Guo
Irina Gurevich
Samuel Gutner
K Habash
Bianca Haberek
Farzana Hadi
Funda Haine
Sean Hale
Cristin Hallissy
Alison Hals
Ronete Hamilton
Samantha Harrison
Todd Heald
Joshua Heiland
Margo Hennet
Allison Henry
Tyler Hetrick
Jacob Hidas
Nicolas Hite
Wayman Hong
Ariel Howard
E.J Hsi
Chia Chia Hsu
Michelle Hu
Xiaoqun Huang
Michael Huang
Robert Huang
Jing Huang
Nate Hughes
Ahmed Hussein
Madalina Ion
Robin Isaacson
Arisa Iwamoto
Nicole Ja
Madhavi Jagdish
Prema Jain
Monica James
Chaastina James
Sadia Jania
Santhosh Jayashankar
Jennifer Jimenez Casillas
Gim Jongmin
Mirjam Jooss
Maria Juarez
Jihyae Jun
Jonathan Kalkstein
Ganesh Kamat
Claire Kart
Shamundeeswari Karthikeyan
Koushik Kasi Venkatachalapathy
Priyanaina Kasula
Lacy Kauturs
Caroline Kearney
Vuthearith Keary
Sarah Keeney
Jennings Kelly A. Mchenry
Elizabeth Kemalyan
Samantha Khalil
Danny Khor
Samuel Kim
Ray Kim
Melissa King
Andrew Knisely
David Kogan
Sourav Kole
Allen Kong
Jason Korosec
Michele Koval
Adam Krantz
Joseph Krensavage
Ramesh Krishnaswamy
Tim Lae
Stacey Lakin
Nghiep Lam
Caitlyn Lampe
Erin Lauchli
Nhung Le
2023 NEW MEMBERS

Stefan Leau
Veronica Leddy
Susan Lee
Aaron Leitl
Mario Lemay
Lina Melanie Leon
Hannah Leppard
Megan Levin
Timothy Lewandowski
Alexandria Lewis
Samara Lewis
Bijun Li
Donna Lieb
Jiaxing Lin
Yuri Litvin
Liang Liu
Lourdes Llaro
Vicente Llopis
Tatiana Lopatina
Cheri Lotan
Meleofa Lotoanio
Stephanie Louie
Nathan Luís
Jacqueline Luke
Steven Lund
Natalia Luporini
Chris Mabbitt
Subina Mahal
Elisabeth Marquez
Andrea Marquez
Amanda Martin
Charmaine Martiniano
Pedro Martins
Cassie Masaniai
Peter Masigan
Perry Matlock
Lauren Maunder
Anson Mayers
Liz Mayta
Molly Mcandrew
Brady Mccollum
Karen Mccormish
Nicholas Mccoy
Moses Mccoy
Tobin Mcdaniel
Lucy Mcgilchrist
Geoffrey Mcneil
Amber Mcninich
Nayan Mehta
Alejandrina Mejia
Jennifer Melnick
Dianne Mena
Maddy Menard
Joy Meng
Helene Meyronet Newman
Brad Michael
Clark Michalak
Tatiana Mihov
Josh Miller
Abhishek Mishra
Wendy Mitchell Klent
Satish Mohan
Fatima Moncada
Jasmin Moncada
Gigi Mosser
Annmarie Mota
Branden Muller
Hector Munoz
Mari Nakae
Andres Naranjo Villamizar
Munish Nayyar
Nereida Negenda
Marilynn Nelson
Cien Ng
Joshua Novy
Nick Oberlander
Tim Obezuk
Janaina Ochoa
Hector Ochoa
Tiffany Oda
Sandy (Hui-Hsuan) O’Kane
Benjamin Ong
Nayan Mehta
Estela Perez
Daniel Pham
Michele Pierini
Bhargav Pinni
Delia Ponce
Maricela Portillo
Suyash Prasad
Narendra Prasad
Carolina Prieto
Tu Quach
Allison Raaker
Kyle Rae
Joe Ragsdale
Irma Ramirez
Jeff Rappaport
Nicole Rashied
Alyssa Rauch
April Reagan
Miriam Recinos
Kelly Reehoorn
Vicky Reffner
Chris Reid
Samantha Reiss
Jeffrey Rey
Sarah Ritter
Alex Rivas
Brittanie Roberts
Brittany Robinson
Magda Rodriguez
Marc Ross
Tatiana Rotolo
Alison Rouhas
John Roveda
Abhijit Roy
Michelle Ryan
Mahdiar Sadeghi
Robert Sahagian
Jacquelin Salvatierra
Tim Sanchez
Roberto Sanchez
Jane Sandoval
Carlos Sandoval
Zachary Sanger
Darien Satterfield
Diane Schoendienst
Tatyana Senin
Elena Serbinova
Sriram Sham
Rachal Shami
Diane Shannon
Faith Shaprio
Lin Shen
Danielle Sheridan
Sergey Shevchenko
Takuya Shimojo
Melissa Showalter
Sudharmono Siman
Kristin Simmons
Carol Elizabeth Simmons
Stephanie Sims
Jasmeet Singh
David Sirbu
Natasha Slater
Shane Smith
Tanash Smith
Afton Smith
Rachael Maree Sneddon
Jane Song
Sung Soon
Dusty Spearman
Robbinceta Spence
Laura Kay Springer
David Steven Springer
Prashanth Srinivasan
Chiara Steele
Elliot Stieglitz
Graham Stone
Madelyn Stone
Will Streyer
Rishi Subedi
Noah Marcel Sudarsky
Changyu Sun
Shaun Supanich
Abhinav Swarup
Gyula Szentirmay
David Tamburovic
George Tan
Yalan Tan
Mario Tapia
John Taylor
Natalie Tejada
Natalie Tejada
Jennifer Tellez
Rosalie Tolson
Lisa Tonga-San Juan
Randy Torres
Felipe Torres
Hon Tran
Kilian Triplett
Kevin Truong
Irina Turkova
Bruce Turner
Rachael Vacca
Courtney Valdez
Stan Van
Elisa Vasquez
Zoia Vassilevskaia
Karim Vedol
Adrian Veenbaas
Sidney Vermeulen
Heather Villagomez
Peggy Vincent
Laura Vincenti
Carmelina Virbes
Brittany Wagner
Ayanna Walker
Catharine Wallace
Michael Walter
Ryan Waters
Michael Wilkes
Natasha Wilson
Teresa Wood
U Wood
Rachel Worak
Beth Wyatt
Lijuan Xu
Arthur Yohana
Vanessa Yonan
Kyle Young
Olga Yuzhin
Kristina Zakusilo
Kristina Zakusilo
Michele Zavoras
Ting Zeng
Xiao Zhang
xiaoyan zhao
Lilian Zhao
Shushan Zhao
Shipei Zhu
Scott Zhu
Maggie Ziemianek
### bay.org

#### STATEMENT OF ACTIVITIES (ALL FUNDS)

**Reporting Book:** ACCRUAL  
**As of date:** 12/31/22

<table>
<thead>
<tr>
<th>Revenue</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Development Revenue</td>
<td>523,004.36</td>
</tr>
<tr>
<td>Operating Revenue</td>
<td>6,696,030.18</td>
</tr>
<tr>
<td>Group Sales Revenue</td>
<td>967,392.37</td>
</tr>
<tr>
<td>Retail Revenue</td>
<td>938,024.66</td>
</tr>
<tr>
<td>Special Events Revenue</td>
<td>105,909.00</td>
</tr>
<tr>
<td>On-site Program Revenue</td>
<td>32,678.40</td>
</tr>
<tr>
<td>Off-site Program Revenue</td>
<td>115,871.89</td>
</tr>
<tr>
<td>Rental Income</td>
<td>36,685.74</td>
</tr>
<tr>
<td><strong>Total Revenue</strong></td>
<td><strong>9,415,596.60</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Expenditures</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cost of Goods Sold</td>
<td>(345,496.63)</td>
</tr>
<tr>
<td><strong>Gross Revenue</strong></td>
<td><strong>9,070,099.97</strong></td>
</tr>
<tr>
<td>Expenditures</td>
<td>(9,722,962.50)</td>
</tr>
<tr>
<td><strong>Change in Net Assets</strong></td>
<td>(652,862.53)</td>
</tr>
<tr>
<td>Other Income and Expenses</td>
<td>(15,978.00)</td>
</tr>
<tr>
<td><strong>Net Assets</strong></td>
<td>(668,840.53)</td>
</tr>
</tbody>
</table>
### STATEMENT OF FINANCIAL POSITION

**Reporting Book:** ACCRUAL  
**As of date:** 12/31/22

<table>
<thead>
<tr>
<th>Assets</th>
<th>Year to Date 12/31/2022</th>
<th>Year Ending 12/31/2021</th>
<th>Year Ending 12/31/2022</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Current Year Balance</td>
<td>Prior Year</td>
<td>Difference</td>
</tr>
<tr>
<td>Bank Accounts - Unrestricted</td>
<td>207,721.35</td>
<td>1,609,972.05</td>
<td>(1,402,250.70)</td>
</tr>
<tr>
<td>Bank Accounts - Restricted</td>
<td>207,758.54</td>
<td>226,334.64</td>
<td>(18,576.10)</td>
</tr>
<tr>
<td>Accounts Receivable</td>
<td>233,615.21</td>
<td>115,823.93</td>
<td>117,791.28</td>
</tr>
<tr>
<td>Other Accounts Receivable</td>
<td>173,154.72</td>
<td>93,252.52</td>
<td>79,902.20</td>
</tr>
<tr>
<td>Inventory</td>
<td>131,083.27</td>
<td>85,661.54</td>
<td>45,421.73</td>
</tr>
<tr>
<td>Prepaids</td>
<td>123,703.50</td>
<td>77,833.92</td>
<td>45,869.58</td>
</tr>
<tr>
<td>Fixed Assets</td>
<td>3,508,671.24</td>
<td>4,009,953.75</td>
<td>(501,282.51)</td>
</tr>
<tr>
<td>Other Assets</td>
<td>220,316.99</td>
<td>125,935.27</td>
<td>94,381.72</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td><strong>4,806,024.82</strong></td>
<td><strong>6,344,767.62</strong></td>
<td><strong>(1,538,742.80)</strong></td>
</tr>
</tbody>
</table>

**Liabilities and Net Assets**

<table>
<thead>
<tr>
<th>Liabilities</th>
<th>Year to Date 12/31/2022</th>
<th>Year Ending 12/31/2021</th>
<th>Year Ending 12/31/2022</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts Payable and Other Current Liabilities</td>
<td>2,622,821.41</td>
<td>2,424,888.65</td>
<td>197,932.76</td>
</tr>
<tr>
<td>Long-Term Liabilities</td>
<td>5,588,294.06</td>
<td>6,649,017.55</td>
<td>(1,060,723.49)</td>
</tr>
<tr>
<td><strong>Total Liabilities</strong></td>
<td><strong>8,211,115.47</strong></td>
<td><strong>9,073,906.20</strong></td>
<td><strong>(862,790.73)</strong></td>
</tr>
<tr>
<td>Net Assets</td>
<td>(2,736,250.12)</td>
<td>(2,816,741.43)</td>
<td>80,491.31</td>
</tr>
<tr>
<td>Change In Net Assets</td>
<td>(668,840.53)</td>
<td>87,602.85</td>
<td>(756,443.38)</td>
</tr>
<tr>
<td><strong>Total Liabilities and Net Assets</strong></td>
<td><strong>4,806,024.82</strong></td>
<td><strong>6,344,767.62</strong></td>
<td><strong>(1,538,742.80)</strong></td>
</tr>
</tbody>
</table>